



INVOICE NO. 508

12.1.2022

**BILL TO**

Attn: Mr. Brian Hofmeister, Esq.  
 Members Health Plan NJ  
 3131 Princeton Pike  
 Building 5 Suite 110  
 Lawrenceville, NJ 08648

**REMIT PAYMENT TO:**

**Concord Management Resources LLC**  
 Attn: John J. McSorley, President & CEO  
 1 Mill Ridge Lane  
 Suite 100  
 Chester, NJ 08873

For Billing questions please call (908) 293-6101 or email [jmcSorley@concordmgt.com](mailto:jmcSorley@concordmgt.com)

DATE	STAFF	DESCRIPTION	HOURS
11/10/2022	JM	Review assessment analysis response for attorneys and distribute summary	1.00
11/11/2022	JM	APEMT accounting transactions and posting for monthly reporting	4.00
11/14/2022	JM	Cash Posting SM payment to Jet and GL	2.50
11/14/2022	JM	APEMT meeting re Post OTSC	1.00
11/16/2022	JM	Prepare tax payments for manual submission	0.50
11/18/2022	JM	Meeting with trustee and staff on APEMT	1.00
11/18/2022	JM	Coordinate discussion with bank on Trustee change	0.20
11/21/2022	JM	Analysis for Trustee reporting	3.00
11/21/2022	JM	Prepare vendor approval list for Trustee	0.25
11/21/2022	JM	Review and revise Concord services detail for Trustee	0.40
11/22/2022	JM	APEMT accounting transactions and posting for monthly reporting	2.00
11/28/2022	JM	Meeting on assessment response	0.50
11/1/2022	DC	Conf call with SM Law on Partner Re settlement	0.50
11/1/2022	DC	review and respond to emails re Partner Re settlement	0.25
11/3/2022	DC	Emails and research on bank account cash and emails to D. Clarke for input on the hearing	0.50
11/3/2022	DC	review emails from Aetna and research regarding claims funding	0.40
11/4/2022	DC	Emails and research with GB on Choice cabinetry	0.25
11/1/2022	DC	Emails regarding the October claims collection from Mitnick	0.20
11/8/2022	DC	Review emails from Genova Burns related to assessment calculation	0.20
11/9/2022	DC	Conf call with SM Law on Partner Re settlement	0.50
11/10/2022	DC	Review emails from Genova Burns related to assessment calculation	0.20



DATE	STAFF	DESCRIPTION	HOURS
11/11/2022	DC	Research OCA payments for APEMT for Trustee	0.50
11/14/2022	DC	Approve payments, contact bank for new bank access and pw, scan and send bank statements and credit card info	0.75
11/14/2022	DC	Call with Genova Burns and Board	0.50
11/14/2022	DC	Call with Trustee and Genova Burns on transition items	0.75
11/14/2022	DC	internal meeting to discuss APEMT	0.50
11/15/2022	DC	AETNA call to discuss open items with APEMT	0.25
11/17/2022	DC	Review Assessment emails from Trustee and GB	0.20
11/17/2022	DC	Put together list for Trustee regarding Concord's services	0.75
11/18/2022	DC	Meeting with Trustee and MJ	1.75
11/21/2022	DC	reviewed emails on brain builders/article/looked up members/researched claims	0.80
11/21/2022	DC	Updated list of services that Concord provides for Trustee/MJ	0.50
11/22/2022	DC	travel to storage unit to look for missing contract. 10 miles from my home.	1.00
11/22/2022	DC	review emails from Trustee/MJ	0.20
11/27/2022	DC	review emails from Trustee/MJ	0.50
11/28/2022	DC	Meeting with Trustee and MJ	1.50
11/28/2022	DC	internal meeting to discuss APEMT	0.50
11/28/2022	DC	call with MJ on data files	0.40
11/28/2022	DC	call with MJ on Aetna	0.50
11/29/2022	DC	call with Merlinos on data files	0.50
11/30/2022	DC	call with MJ and Deerwalk	0.50
11/30/2022	DC	call with member Jorge Rubio - research resolve on claims issue	0.50
11/1/2022	BG	Responses to emails from brokers and employers regarding claims and status	0.50
11/4/2022	BG	Responses to emails from brokers and employers regarding claims and status	0.40
11/8/2022	BG	Researched and responded to emails from Genova Burns and SM Law regarding group collections	0.75
11/11/2022	BG	Worked on Collecting Information and Data for Response to Employer Suits/Requests	1.50
11/14/2022	BG	Call with Don from GB regarding Responses to Employer Suits/Request	0.75
11/14/2022	BG	Calls with Board, GB and Brian H	1.50
11/15/2022	BG	Responses to emails from brokers and employers regarding claims and status	0.50
11/18/2022	BG	Researched and responded to emails from Genova Burns and SM Law regarding group collections	2.20
11/18/2022	BG	Calls with Brian H/MJ	1.00



DATE	STAFF	DESCRIPTION	HOURS
11/19/2022	BG	Responses to emails from brokers and employers regarding claims and status	0.25
11/20/2022	BG	Researched and responded to emails from Genova Burns and SM Law regarding group collections	1.50
11/21/2022	BG	Call with Don from GB regarding Responses to Employer Suits/Request	0.50
11/22/2022	BG	Call with Don from GB regarding Responses to Employer Suits/Request	0.60
11/25/2022	BG	Responses to emails from brokers and employers regarding claims and status	0.50
11/28/2022	BG	Calls with Brian H/MJ/GB	1.00
11/28/2022	BG	Researched and responded to emails from Genova Burns and SM Law regarding group collections	0.80
11/29/2022	BG	Call with Don from GB regarding Responses to Employer Suits/Request	1.80
11/1/2022	JC	Reinsurance	2.00
11/2/2022	JC	JET updates/contract negotiation	1.00
11/29/2022	JC	Aetna claim file discussion with Merlino	1.00
11/1/2022	KD	Broker/group/member/provider or SM Law inquiry	1.00
11/2/2022	KD	Broker/group - pulled 2020 invoices - past due CC - SM Law inquiry	2.00
11/3/2022	KD	Accounts reconciliation - sent balance due letter- 2020 invoices pull- set up CC info	1.00
11/9/2022	KD	SM Law inquiry/Friedman research	1.00
11/10/2022	KD	Broker inquiry/Accts. Reconciliation/Attorney inquiries/ spreadsheet/follow ups	2.00
11/15/2022	KD	CC Payments; Group inquiries - 2020-2021 1094/1095, invoices, RX info	1.50
11/30/2022	KD	CC payment - Provider assist - SM Law contract inquiries	2.00
11/2/2022	VS	APEMT-sent insurance policies to Bradley L. Rice, Esq.	0.25
11/17/2022	VS	APEMT-drafted & sent Constant Contact on CAA reporting. And put on website.	0.25

TOTAL HOURS 62.75

AMOUNT DUE BY 12.15.2022 **\$ 31,100.00**

Reviewed and Approved for Payment



**SUMMARY OF PROFESSIONAL SERVICES**

<b>Name</b>		<b>Staff Level</b>	<b>Hours</b>	<b>Rate</b>	<b>Total</b>
John J. McSorley	JM	Member/CEO	15.35	600.00	\$9,210.00
Dawn Clessuras	DC	Member/COO	16.35	600.00	\$9,810.00
Bridget Gielis	BG	Member EVP Sales/Marketing	16.05	600.00	\$9,630.00
Jennifer Competelli	JC	AVP Implementation/Systems	4.00	200.00	\$800.00
Kendra Daniels	KD	Manager Sales Operations	10.05	150.00	\$1,575.00
Valerie Seto	VS	Director Client Operations	.50	150.00	\$75.00
<b>TOTALS</b>			<b>62.75</b>		<b>\$31,100.00</b>

Reviewed and Approved for Payment

**Total Due this Invoice by 12/15/2022**

**\$31,100.00**

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